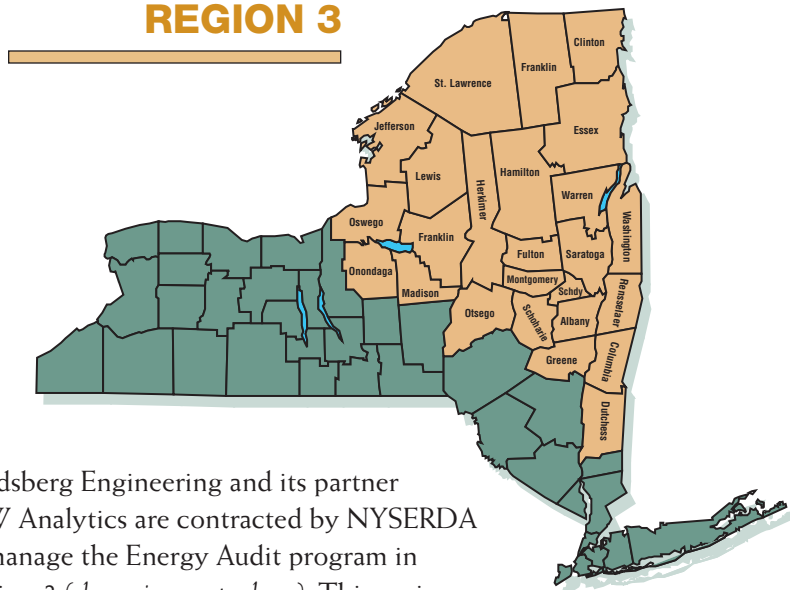


# ENERGY AUDIT PROGRAM

## REGION 3



Landsberg Engineering and its partner RLW Analytics are contracted by NYSERDA to manage the Energy Audit program in Region 3 (shown in orange above). This region covers Syracuse, Utica, Albany, Poughkeepsie, and all counties north of these areas. NYSERDA has contracted with several firms to manage other regions.

**To arrange for an energy audit or for more information, contact:**

RLW Analytics  
Ed Smyth  
(518) 880-0331  
ed@rlw.com

**Region 3 Manager:**

Landsberg Engineering  
Dennis Landsberg  
(518) 383-9405

**NYSERDA**



## SMALL BUSINESS ENERGY AUDIT PROGRAM

**REDUCE YOUR  
OPERATING COSTS...**



**TAKE ADVANTAGE OF  
ENERGY EFFICIENCY  
MONEY COLLECTED  
FOR YOUR BENEFIT...**



**HELP REDUCE ACID RAIN AND AIR POLLUTION  
THAT DAMAGE NEW YORK FORESTS...**



**REGION 3**

**LANDSBERG  
ENGINEERING, P.C.**

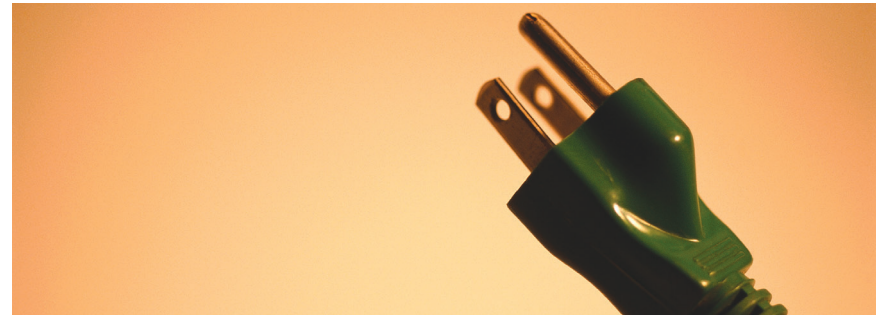
The New York State Energy and Research Development Authority (NYSERDA) has taken a new step in supporting small business in New York State. NYSERDA is now providing you with the ability to identify and reduce your operating costs in heating, cooling, lighting, and electrical use.

The **Energy Audit Program** is a simple, fast track way for you and other small businesses or organizations to:

- Identify equipment in your building that can be replaced with high quality, high efficiency choices
- Reduce your energy operating costs
- Take advantage of cash benefits collected and available to you through the **New York Energy\$mart Program**
- Reduce the demand for electricity from fossil fuel power plants that emit pollutants which cause forest- and lake-damaging acid rain

## HOW THE PROGRAM WORKS

- 1. Contact the program contractor** (*see back page*). We will answer any questions, and ask a few questions ourselves to get a sense of how your building operates and what possibilities there may lie in improving heating, cooling, lighting, and other electricity use.
- 2. We will arrange with a local provider to conduct the audit.** There is a small charge that is refundable to you once you install at least one of the recommendations given to you. We will explain this more once you reach us.
- 3. We will analyze the data collected from the audit and promptly return the results to you.** The results will compare what your building has versus what it could use, and determine what your reduction in operating costs would be.
- 4. In our follow up, we will describe the NYSERDA programs that you can use to support your project, and help you along to the next step.**



## QUESTIONS

### Who is eligible for the Energy Audit program?

This particular program was designed specifically for small business owners and organizations who:

- Have yearly electricity bills of \$100,000 or less
- Are an electricity service customer of one of these utilities: Central Hudson Gas and Electric Corporation, Con Edison, Inc., New York State Electric & Gas Corporation, Niagara Mohawk Power Corporation, Orange and Rockland Utilities, Inc., and Rochester Gas and Electric



### Are there other NYSERDA programs that can be used?

Yes. NYSERDA has loan, equipment incentive, and technical assistance programs. You will find out more during the audit follow up. For general information about NYSERDA call toll free at 1-(866)-NYSERDA or visit their website at [www.nyserdera.org](http://www.nyserdera.org). Homeowners can also visit at [www.getenergysmart.org](http://www.getenergysmart.org).